

## **Business Offer**

# **A Russian manufacturer of paper packaging is looking for partners in the framework of services agreement or distribution services agreement abroad.**

### **Summary**

The Russian company produces paper packaging for different products (food, tea, coffee, fast food and HoReCa products, pharmaceutical and perfumery goods, building materials, coal), gift paper bags, paper bags for dog walkers helping to clean up after their pets (includes a paper shovel) is looking for partners, distributors from foreign countries in the framework of services agreement, distribution services agreement.

### **Description**

The Russian company from Yaroslavl region specializes in production of paper packaging for different products, gift paper bags, paper bags for dog walkers helping to clean up after their pets (includes a paper shovel). The company was founded in 2002. During 14 years, the company has established strong partnership with leading manufacturers of food, tea, coffee in Russia, Kazakhstan, Armenia, Uzbekistan, Tajikistan. The company provides complete cycle of operations from the development of idea to production, including creation of exclusive design, selection of optimal packaging size, printing of an image.

Production facilities of the company include:

- work-specific production and storage premises (500 sq. m.);
- 10 items of equipment for production of paper bags with a total capacity of more than 200 million bags per year;
- 3 8-color printing machines, with a total capacity of up to 2,500 tons per year;
- 2 slitter-rewinders.

All equipment is brand new, purchased from leading manufacturers and meets the highest requirements.

Sizes of paper bags and packets:

- height - from 280 to 700 mm;
- width – from 180 to 450 mm;
- depth – from 90 to 200 mm.

Paper bags for dog walkers: Packages are packed in boxes of 1000 paper bags for dog walkers helping to clean up after their pets (includes a paper shovel). On each paper bags also has usage instructions. The usage instructions is made in the form of illustrations, so it will be clear to the residents of any country.

The company is looking for distributors and partners who are ready to market its products (paper bags). Main areas of packaging: gift paper bags, paper bags for any food, for tea and coffee, for fast food and HoReCa, for pharmaceutical and perfumery goods, for consumer goods, for building materials and coal, for pets products.

The company is interested in cooperation with partners from foreign countries. The expected outcome from the distribution services agreement is that the company will enter new markets and the partner will expand the assortment.

The company is interested in cooperation with partners from sphere of production of different goods in the framework of services agreement in order to increase its sales and open up new markets. The expected result from cooperation - the company sees the implementation of paper bags and packets as well as further cooperation with the client.

### **Advantages and Innovations**

- The company offers packaging made of ecologically friendly material (matte or glossy paper, kraft paper, spirit colors), as evidenced by a certificate from State standard and sanitary authorities of the Russian Federation.
- The company has equipment capable of producing over 3 million bags per month, with the width varies from 180 to 450 mm.
- Equipment reproduces the whole palette of colors and shades on any paper. Quality of a

picture/pattern is close to photographic image.

- Flexographical printing allows to print a picture of any complexity on a bag.
- The company has equipment for producing paper bags with flat handle.
- Possibility to order the pattern design on the packaging with company designers.
- The company operates around the clock and carries out orders in the shortest possible time.

## **Network Contact**

### **Issuing Partner**

An autonomous non-commercial organization "Yaroslavl Region Export Assistance Centre"

### **Contact person**

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