

Business Offer

A Russian manufacturer of paper packaging is looking for partners in the framework of services agreement or distribution services agreement abroad.

Summary

The Russian company produces paper packaging for different products (food, tea, coffee, fast food and HoReCa products, pharmaceutical and perfumery goods, building materials, coal), gift paper bags is looking for partners, distributors from foreign countries in the framework of services agreement, distribution services agreement.

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Expiration Date	-
Reference	BORU20160708001

Details

Description

The Russian company from Yaroslavl region specializes in production of paper packaging for different products, gift paper bags. The company was founded in 2002. During 14 years, the company has established strong partnership with leading manufacturers of food, tea, coffee in Russia, Kazakhstan, Armenia, Uzbekistan, Tajikistan. The company provides complete cycle of operations from the development of idea to production, including creation of exclusive design, selection of optimal packaging size, printing of an image.

Production facilities of the company include:

- work-specific production and storage premises;
- 10 items of equipment for production of paper bags with a total capacity of more than 200 million bags per year;
- 3 8-color printing machines, with a total capacity of up to 2,500 tons per year;
- 2 slitter-rewinders.

All equipment is brand new, purchased from leading manufacturers and meets the highest requirements.

Sizes of paper bags and packets:

- height - from 280 to 700 mm;
- width – from 180 to 450 mm;
- depth – from 90 to 200 mm.

The company is looking for distributors and partners who are ready to market its products (paper bags). Main areas of packaging: gift paper bags, paper bags for any food, for tea and coffee, for fast food and HoReCa, for pharmaceutical and perfumery goods, for consumer goods, for building materials and coal, for pets products.

The company is interested in cooperation with partners from foreign countries. The expected outcome from the distribution services agreement is that the company will enter new markets and the partner will expand the assortment.

The company is interested in cooperation with partners from sphere of production of different goods in the framework of services agreement in order to increase its sales and open up new markets. The expected result from cooperation - the company sees the implementation of paper bags and packets as well as further cooperation with the client.

Advantages and Innovations

- The company offers packaging made of ecologically friendly material (matte or glossy paper, kraft paper, spirit colors), as evidenced by a certificate from State standard and sanitary authorities of the Russian Federation.
- The company has equipment capable of producing over 3 million bags per month, with the width varies from 180 to 450 mm.
- Equipment reproduces the whole palette of colors and shades on any paper. Quality of a picture/pattern is close to photographic image.
- Flexographical printing allows to print a picture of any complexity on a bag.
- The company has equipment for producing paper bags with flat handle.
- Possibility to order the pattern design on the packaging with company designers.
- The company operates around the clock and carries out orders in the shortest possible time.

Stage of Development

Already on the market

Keywords

Technology

02005004 Packaging for materials
02005 Packaging / Handling
02 INDUSTRIAL MANUFACTURING, MATERIAL AND TRANSPORT
02007013 Paper technology
02007 Materials Technology
03009001 Flexography
03009 Printing
03 OTHER INDUSTRIAL TECHNOLOGIES

Market

07004008 Other consumer products
07004 Consumer Products
07 CONSUMER RELATED
08005 Other Industrial Products (not elsewhere classified)
08 INDUSTRIAL PRODUCTS
09004006 Packing products and systems
09004 Manufacturing
09 OTHER
09004007 Printing and binding

NACE

C.17.2.9 Manufacture of other articles of paper and paperboard
C.17.2 Manufacture of articles of paper and paperboard
C.17 Manufacture of paper and paper products
C Manufacturing

Network Contact

Issuing Partner

Russian Union of Innovative Technological Centre

Contact person

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Profile is Opened for Expressions of Interest?: Yes

Client

Type and Size of Organisation Behind the Profile

SME 51-250

Year Established

2002

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

National business

International business

Languages Spoken

Russian

English

Client Country

Russian Federation

Partner Sought

Type and Role of Partner Sought

Type of partner: SMEs and large companies.

Field of activity: partners from sphere of production of different products (food, tea, coffee, fast food and HoReCa products, pharmaceutical and perfumery goods, building materials, coal).

Role of partner:

- long-term cooperation as a wholesale customer under services agreement,

- search for companies interested in purchasing of the paper packaging to resell them to customers from other countries under distribution services agreement.

Type and Size of Partner Sought

SME <10, SME 11-50, SME 51-250, 251-500, >500, >500 MNE

Type of Partnership Considered

Services Agreement

Distribution Services Agreement