

**I FEEL
SLOVENIA**

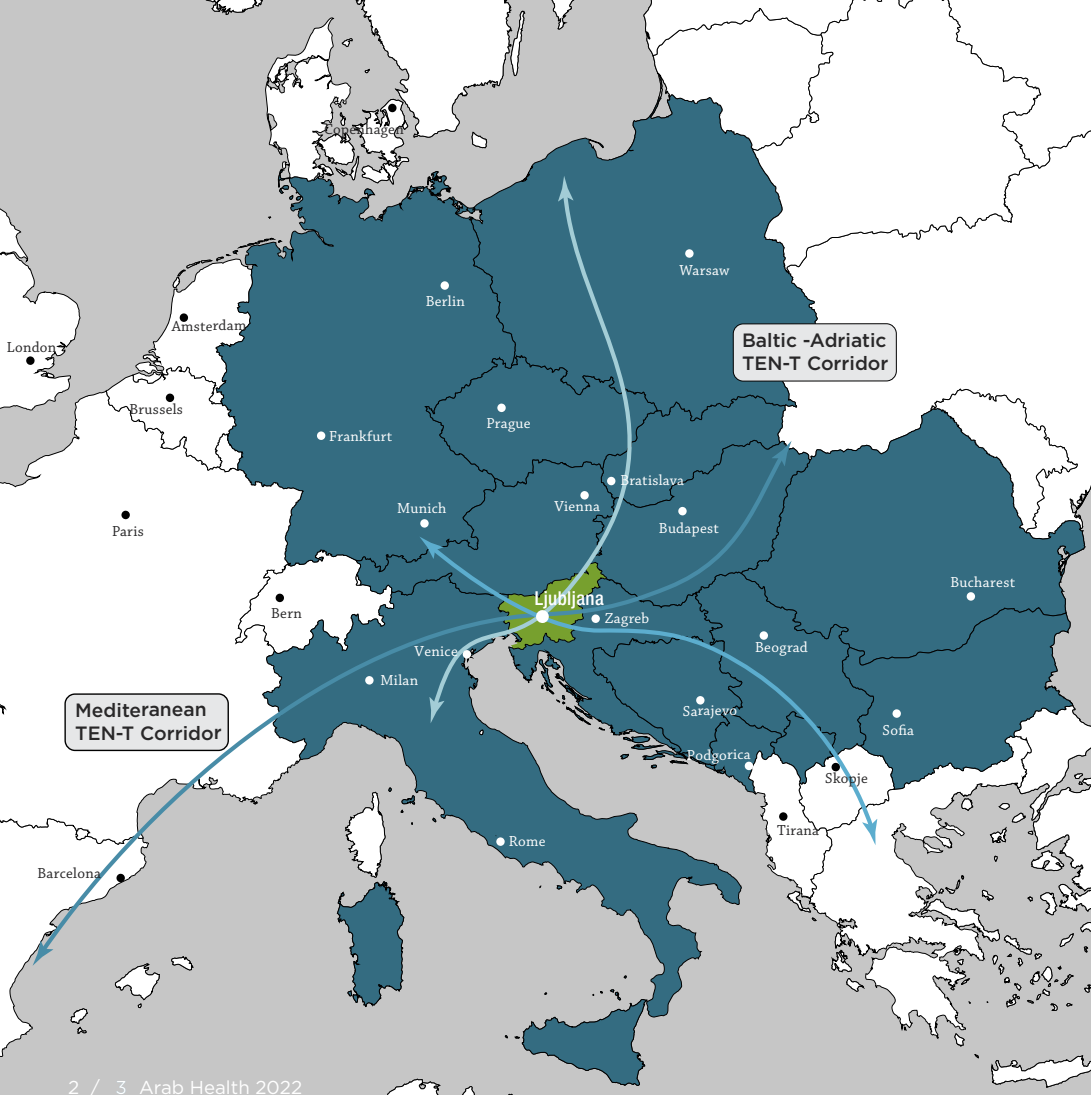
Empowering business

**GREEN.
CREATIVE.
SMART.**

Arab Health
By Informa Markets

SLOVENIA HEALTH & MEDICINE

Arab Health 2022



- **CAPITAL:**
LJUBLJANA
- **SURFACE AREA:**
20,273 km²
- **POPULATION:**
2.07 MILLION
- **CURRENCY:**
EURO
- **INTERNATIONAL
CALLING CODE:**
+386
- **TIME ZONE:**
GMT/UTC +1
- **MEMBER OF THE
OECD SINCE 2010**

“

Arab Health, the leading medical equipment exhibition in the Middle East, offers Slovenia an excellent opportunity to prove once again where it belongs: among the most progressive, innovative, and responsible countries in the world!

Slovenia is not big, neither by its size nor by its population, but we are big by our economic achievements. Innovation has always been at the center of Slovenia's economic life for it is a critical component of its ability to remain competitive. We put enormous focus on research and development – we have 4200 researchers per 1 million people.

Many Slovenian companies are so called hidden champions - world leaders in certain specific areas and niche technologies – many among them are also in the field of healthcare products, services, and solutions. Their smart solutions are driven by innovation, measured to the highest quality standards and they are more and more addressing individual patient's needs. We are very proud of their achievements and success which are transforming the healthcare landscape worldwide.

We are global leaders in control systems for proton therapy, solutions based on preventive, genetic testing, award winning laser systems in medicine, generical pharmaceuticals and many others.

When working with Slovenian companies from healthcare sector you can benefit from their high flexibility, product customization and white labelling, engineering expertise as well as high product quality at fair pricing.

Therefore, we are proud to introduce you to leading Slovenian healthcare manufacturers, researchers, and innovators and their exceptional innovations and achievements.

You are kindly welcome to join us at our national pavilion at Arab Health and witness the innovative spirit of Slovenian healthcare sector. I promise, it will be an experience worth your time!



Tomaž Kostanjevec, PhD
CEO
SPIRIT Slovenia Business
Development Agency

”

FACTS ABOUT SLOVENIA

One of the fastest growing CEE countries



- **Estimated GDP growth for 2021:**
4.7% (European Commission, Winter 2021 Economic Forecast)
- **Estimated GDP growth for 2022:**
5.2% (European Commission, Winter 2021 Economic Forecast)
- **Export of goods in 2020:** EUR 32.892 billion
- **TOP Export partners in 2020:**
Germany, Italy, Croatia, Austria, Switzerland, France, Poland
- **Import of goods in 2020:**
EUR 32.023 billion
- **TOP Import partners in 2020:**
Germany, Switzerland, Italy, Austria, Croatia, China, Hungary
- **22nd most developed country**
(Human Development Index 2019, UN)
- **11th safest country**
(Global Peace Index 2020)
- **14th in the quality of life**
(Number Quality of Life Index 2021)
- **9th least polluted country in the world**
(Number Quality of Life Index 2021)
- **Strong public healthcare system**
(Life expectancy at birth: 81 years, Human Development Index 2019, UN)

SLOVENIAN HEALTH CARE PRODUCTS AND DEVICES

- high quality products at fair pricing



MORE THAN

13.191

EMPLOYEES



200+

SECTOR COMPANIES



MORE THAN

EUR 3. bn.

IN REVENUES IN 2020

TOP EXPORT PRODUCTS

- #1 PHARMACEUTICALS
- #2 LASER SYSTEMS
- #3 MEDICAL DEVICES

TOP EXPORT MARKETS

- #1 SWITZERLAND (51 %)
- #2 GERMANY (5 %)
- #3 RUSSIA (5 %)

GLOBAL LEADERS IN

- control systems for proton therapy
- solutions based on preventive
- genetic testing
- award winning laser systems in medicine
- generical pharmaceuticals

OPPORTUNITIES FOR FOREIGN PARTNERS

- technologies for immunomodulation
- technology platform for the cell therapy products
- smart systems for disabled people

FOREIGN COMPANIES BENEFIT FROM

HIGH FLEXIBILITY, PRODUCT CUSTOMIZATION & WHITE LABELING, ENGINEERING EXPERTISE, AS WELL AS HIGH PRODUCT QUALITY AT FAIR PRICING **WHEN WORKING WITH SLOVENIAN SUPPLIERS.**

SLOVENIAN ADVANTAGES



STRATEGIC GEOPOLITICAL POSITION
MERGING MARKETS OF EAST AND
SOUTH-EASTERN EUROPE



EXCELLENT TRANSPORT AND
LOGISTICS SERVICES

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› ABOUT THE COMPANY

CARETRONIC is an experienced manufacturer of world's most advanced IP nurse call system NurseCare. The company has been present on the market since 1991 with roots in 1962. The main activity of Caretronic are advanced information and communication solutions for hospitals and other healthcare organizations. Extreme flexibility and constant adaptation of products to local market needs enabled Caretronic to grow fast and being present already on more than 30 international markets worldwide.

› MAIN PRODUCTS

- **NurseCare** is an intelligent **IP based nurse call system** and represents the most innovative version of nurse call systems in the world by **combining a nurse call system with e-nursing documentation** on one touch-screen room device. The system can be **integrated with existing hospital information system**, making hospitals paperless, smart and increase the level of health-care.
- Customers can choose between **wired and wireless options of nurse call systems**, make it easier for installation in any type of the building stage. The unique solution on the market also includes **fall prevention** and **RTLS system** with various wireless sensors in order healthcare personnel gets alerts with location of call prior to crisis situations patients' falls can lead to.
- The alerts from nurse call system can be sent to big LCD corridor displays **InfoTab** that can display also information and news from hospital in the event of no active call, or to **iNurse** – world's most versatile smartphone application for nurses.

NurseCare



Wireless nurse call system with fall prevention and RTLS



Integration of various IT systems within hospital



NurseCare - world's most advanced IP nurse call system with integrated e-nursing documentation



DAGRI inženiring d.o.o.

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› ABOUT THE COMPANY

Dagri inženiring d.o.o. is a Slovenian company with 30 years of tradition in the field of medical equipment for operating theaters. In this period we have also developed a wide range of products, customized for different project. The main products are control panels, video panels and workstations, LCD panels and clocks for operating theaters. The newest developed product is DAGRI's Video and Audio management system for operating theaters which helps medical stuff easy to operate with video and audio signals like routing, recording, streaming and control of medical equipment.

› MAIN PRODUCTS

- Control panels for Operating theaters
- Video panels for Operating theaters
- PC Workstations for Operating theaters
- DAGRI's Video and Audio management system for operating theaters
- LCD panels for operating theaters
- Digital clocks and elapsed time for operating theaters





Hall 2 - H2.C35

Essentia Pura d.o.o.

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› ABOUT THE COMPANY

Essentia Pura is a team of experienced professionals specializing in supercritical fluid extraction processes. It focuses on the development and manufacturing of extraction equipment and uses supercritical-CO₂ fluid extraction as a separation technology for the development of herbal extracts and the concentration of bioactive compounds, including those from food waste.

› MAIN PRODUCTS

- Botanical extracts, including industrial hemp, medicinal plant, and herb extracts; extracts from food waste and food by-products
- Supercritical CO₂ extraction equipment
- Research and development of supercritical fluid processes



Iskra Medical d.o.o.
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› ABOUT THE COMPANY

Iskra Medical is a leading manufacturer of medical devices for physiotherapy, rehabilitation, and aesthetic medicine. Currently, our production assortment includes the Functional Magnetic Stimulation (FMS), Capacitive Radiofrequency (CPT), Electrotherapy, Ultrasound therapy, Vacuum therapy and Laser therapy, Pressure – Lymph Drainage.

› MAIN PRODUCTS

▪ **TESLA Former – Functional Magnetic Stimulation**

TESLA Former is the most concentrated, the most targeted and the most effective device for body forming on the market. It uses a magnetic field that propagates through clothes and skin inside your body. It works by triggering motor neurons and exciting muscle contractions. It gives you the feeling of a high-intensity workout.

KEY BENEFITS: Forms your body, Muscle mass growth and strengthening, Sports injuries, Helps you stay in shape, Butt lifting, Fixes your posture.

▪ **FMS Care – Functional Magnetic Stimulation**

FMS Care device was developed for treating weakened muscles and urinary incontinence by using the special Functional Magnetic Stimulation (FMS) technology. It can be used for Rehabilitation, Urogynaecology, Sports Medicine and Neurophysiotherapy.

FMS AREAS OF USE: Neurophysiotherapy, Musculoskeletal rehabilitation, Rehabilitation of sports injuries, Geriatric, Disorders, Incontinence, Reproductive system disorders and Pain Relief.



TESLA Former - Abdomen



TESLA Former - Biceps



TESLA Former - Core therapy



FMS Care - Elbow



FMS Care - Knee



Hall 2 - H2.C18

Koval d.o.o.

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› ABOUT THE COMPANY

KOVAL is a family company with more than 25 years of tradition. Our core activity is the production of medical equipment, which among others includes the production of walking, transfer and shower trolleys, examination - treatment tables and care and hospital beds.

We are particularly proud that we personally develop and produce our products, using high-quality materials and our own production capacities; whereby, we strive to meet all the requirements of the applicable modern care at retirement homes, hospitals, outpatient clinics, health resorts, as well as the requirements of a home care. All our products are thoughtfully designed and produced pursuant to the applicable standards.

We have been successfully fulfilling our strategy and following our mission primarily focusing on high-quality and unique products, which serve as a foundation for creating long-term business relationships with our clients.

› MAIN PRODUCTS

- Examination - treatment table
- Shower trolley
- Walking trolley
- Transfer trolley (mover, twist, toilet chair)
- Stretcher
- Nursing bed
- Hospital bed





Mediblink d.o.o.
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🌐 www.mediblink.com

› ABOUT THE COMPANY

Company **Mediblink** is specialized in development and manufacture of high-quality medical devices. Our products include the most sophisticated technology for the best user experience. Our product portfolio includes Nasal Aspirators, Nebulizers, Thermometers, Blood Pressure Monitors, Pulse Oximeters, Cold/ Hot Packs, Heat Patches, Diagnostic Tests and other medical devices. The Mediblink products are available mainly in Pharmacies, Drug Shops and Baby Shops.

› MAIN PRODUCTS

- **Mediblink Nasal Aspirator 2-in-1 M400** is unique, because it is the only aspirator in the world which can be used by mouth or with a regular household vacuum cleaner. It is easy and safe to use, easy to clean and disinfect, and independently tested.
- **Mediblink Electronic Nasal Aspirator M420** has the highest suction power among all electronic nasal aspirators on the market. It has a music function with 12 melodies, working as a baby distraction during use.
- **Mediblink Compressor Nebulizer Panda M460** has the best performance on the market, with a very small aerosol size (MMAD 2,3 µm) and very high aerosol penetration rate (PORR 90,2%). It includes a special silencer patent, which reduces the volume to a minimal level (57 dB).
- **Mediblink Blood Pressure Monitor M540** has 7 technologies, including AFib technology for early stroke prevention, GENTLE-Tech™ technology for gentle and silent measurement, and Measurement During Inflation technology (MDI).
- **Mediblink Cold/Hot Packs**, made out of beads, are the most flexible and the safest cold/hot packs on the market.



**Check out
VIDEO!**



mediline

Hall 2 - H2.C32

Mediline d.o.o.

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› ABOUT THE COMPANY

MEDILINE d.o.o. is a private-owned company, established 25 years ago. We are focused on developing and manufacturing of disinfection cabinets, powered by ozone (OBO XO). We are active as a distribution company representing numerous companies in Slovenian market, in the area of Croatia, Bosnia and Herzegovina, Serbia and Montenegro, Macedonia, Kosovo and Albania. We are ISO certified company.

› MAIN PRODUCTS

OBO XO - disinfection cabinet, powered by ozone for all kind of public institutions & private sector:

- on the spot generated ozone gas
- dry disinfection process
- 100% ecological (no residues)
- no chemicals needed
- no side effects
- fabrics, packages whatever needs disinfection
- 3 disinfection programs (10-60 min, custom).
- inactivate 99,999% of most living bacteria, yeasts, viruses, extreme resistant microorganisms
- SIST EN 17272:2020 certified



OBOXO

Disinfection cabinet Powered by ozone



OBOXO is
SIST EN 17272:2020
certified



99,999% disinfection
(5Log reduction)



100% ecological
(no residues)



No chemicals needed



Dry disinfection process



MESI

Simplifying Diagnostics

Hall 2 - H2.C38

MESI, development of medical devices, Ltd.
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› ABOUT THE COMPANY

MESI, Ltd. is an innovative EU company that develops and produces diagnostic medical devices. We focus on simplifying diagnostics to discover diseases in early stages. Offered by more than 50 partners worldwide, our products hold the ISO 9001 and ISO 13485 certificates. They are EU MDR and MDSAP compliant, and FDA cleared. All our products have a 3-year warranty. We are holders of the Gold German Design Award and the Red Dot Design Award.

› MAIN PRODUCTS

- **MESI mTABLET:** a comprehensive diagnostic system combining **six diagnostic modules** (ECG, ABI, TBI, BP, oximetry, spirometry), **digital patient records** and **medical apps** on one device
- **MESI ABPI MD:** a **1-minute ABI** measuring solution



MESI mTABLET





OPIKAR®
air conditioning & cleanrooms

Hall 2 - H2.C15

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› ABOUT THE COMPANY

Company **OPIKAR** was founded in 1997 and has around 70 employees. We are focused on pharmaceutical, biotechnology, semiconductor, automotive, food-beverage and healthcare industry. All working processes within company OPIKAR are made in compliance with **EN ISO 9001:2015** - Quality standard, **EN ISO 14001:2015** - Environment protection and **ISO 45001:2018** - Health and safety at work. We will also obtain **EN ISO 3834-2:2021** (Quality requirements for fusion welding of metallic materials) soon.

› MAIN PRODUCTS

- **HVAC & Cleanroom technology:** Our services cover all phases of your project from the design to the build stage.
- **Operating rooms:** OPIKAR has developed modular glass operating rooms which do not need sub-structure and wall support, and they are self-standing system. »Turn-key solutions« for OR, from engineering of architecture and HVAC components to completely mounted, validated and »ready to use« operating room.





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› ABOUT THE COMPANY

Started with cords and straps in the mid-70s, today we lead the way in the most innovating protective garment out there.

We make sure our products meet the standards, do their job flawlessly and look good doing it.

› MAIN PRODUCTS

- Anticovid washable gowns and aprons (EN 14126)
- First responders garments
- Medical staff clothing





Knowledge for life since 1951.

Hall 2 - H2.C19

TIK d.o.o.

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› ABOUT THE COMPANY

TIK d.o.o. from Slovenia, Europe, has over than **60 years tradition** in developing and manufacturing disposable medical devices, mostly in **urology** and **suction catheters** in human medical practice. Company's mission also reflects in slogan »Knowledge for life since 1951«. Production is carried out in clean rooms ISO 8 class, company's quality management system is in accordance with EN ISO 13485:2016 and products certified (CE I, sterile, CE IIa).

› MAIN PRODUCTS

Manufacturing processes (components, assembly, packaging) - 4 clean rooms ISO 8 and supply of own and private labels of the products:

- Urology intermittent catheters – (un)coated, different tips (nelaton, Tiemann, soft tip)
- Suction catheters
- Tubes (feeding, stomach, rectal, duodenal)
- Follicle aspiration needle

GINEACOLOGY

FOLLICLE ASPIRATION NEEDLE

Follicle aspiration needle is used for ultrasonic guided, transvaginal harvesting of oocytes from follicles.



CONNECTOR AND PLUG

Plug: Type I and II prevent the air from entering and connect to the main tube.

Connector: Type I and II prevent the air from entering and connect to the main tube.



CANNULA

Sharp needle bevel allows precision puncture using minimal force. High precision.

Latent and back cut bevel.



EASY TO HANDLE

Ergonomically designed handle holder for easy control and manipulation of the needle. Needle holder is made of biocompatible material free of preservatives (GMP free).

URETHRAL CATHETERS

greencath®



UROLOGY



SLEEVE

An additional sleeve allowing aseptic handling

UNIQUE SOFT TIP

Soft, flexible tip enables easy catheter introduction in case of enlarged prostate and various urethral masses.



WATER SACHET

Water sachet attached, for easy and safe activation of the coating, containing specially purified, sterile water





Hall 2 - H2.C30

UVC Solutions d.o.o.

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› ABOUT THE COMPANY

Strategic target of **UVC SOLUTIONS Ltd.** is to reduce transmission of infections in healthcare. This is achieved by using automated ultraviolet disinfection devices or UVC disinfection robots.

As a leading EU manufacturer, UVC Solutions is dedicated to bring UVC disinfection robots to become a standard hospital tool for prevention of transmission of infections.

SteriPro UVC hospital disinfection robot is a unique solution for healthcare facilities, providing contactless disinfection of hospital rooms. Disinfection with UVC radiation is 99,9999% effective and its regular use provenly reduces the overall incidence of infections in healthcare. Use of SteriPro UVC disinfection in hospital environments results in enormous clinical and financial benefits for the hospital and healthcare system.

› MAIN PRODUCTS

- SteriPro - hospital-grade UVC disinfection robot





Hall 2 - H2.C12

VPD, Bled d.o.o.

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Nuša Ambrožič

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Alenka Ameršek

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› ABOUT THE COMPANY

VPD, Bled, d.o.o. is company with 29 years of experience in medical production and as distribution company, with two main divisions. Main product category is IVD medical devices (blood glucose monitoring systems). The other division is pharma, with range of CBD products.

Our company meets the highest quality standards. We build trust and protect consumers with professional approach and we are passionate about making high quality products. We are always on hand to offer extra information and advice if required. Perhaps we can create a successful story together.

› MAIN PRODUCTS

BLOOD GLUCOSE MONITORING SYSTEMS:

- **2in1. MaX** - Blood sugar measuring device, the advantage of this unique meter is in individually packing of test strips which contain the reaction chemicals GHD-FAD (glucose dehydrogenase).
- **MaX BT** - a technologically advanced blood sugar meter with BT (Bluetooth) technology. It makes it easier to transfer the results of blood sugar measurements to the application. This makes diabetes management faster, easier and more transparent.
- All devices are in a set, with consumables (strips, lancets and lancing device).
- All meters are suitable for home and professional use.

PHARMA PRODUCTS:

- CBD Wholesale Products, CBD White Label Products, Bulk CBD Products (CBD Oil/Drops, CBD Resin), Bulk CBD Ingredients, Hemp Extraction.

CBD COSMETICS:

- OptiSkin Natura: CBD Day cream, CBD Night Cream, CBD Balm, CBD Body Lotion, CBD Body Butter

MaX BT® · 2in1! MaX



CBD LIFE



CBD FOR LIFE
HEALTH AND WELL-BEING

OPTISKIN
NATURA



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for Entrepreneurship,
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Foreign Investments and Technology

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EUROPEAN UNION
EUROPEAN REGIONAL
DEVELOPMENT FUND